

PRESS RELEASE

Image Processing Systems Retains Alan/Anthony to Develop Strategic Alliances

January 6, 1999, New York—Alan/Anthony (AAI), a business development consultancy based in New York, announced today that it has been retained by Image Processing Systems, Inc. (IPS), a provider of document scanning, indexing and project management services. Alan/Anthony's principal assignment will be to develop strategic relationships for IPS with select companies, including integrators, tactical IT consultants, and leading software providers, using its unique GatewaysSM methodology. In addition, Alan/Anthony will assist IPS in packaging its service offerings to meet the specialized needs of selected vertical markets.

"IPS is looking for strategic partners that can leverage our experience and expertise to improve their revenue growth rate while contributing to our own," said Gregory Bartels, President of IPS. "Retaining Alan/Anthony provides us with expertise in building these relationships, an extended network of contacts, and additional bandwidth in sales and marketing."

"We believe that IPS has a business plan that is unique in a fast-changing and fiercely competitive market," said AAI Senior Partner Robert Bell. "The company has the opportunity to significantly grow its business by providing trained and qualified operators, and experienced supervision, for file-forward applications in companies throughout the region. We're very pleased to be awarded this assignment."

Alan/Anthony, headquartered in New York City with an affiliate office in metropolitan Washington, provides strategic and tactical business development services to clients in the telecommunications, information technology and "intelligent" real estate industries. Alan/Anthony's clients include World Teleport Association (WTA), the world's only trade association for teleports and their operating partners worldwide, and Vestcom International, one of the nation's largest providers of computer output outsourcing services. In addition to its Opportunity MeetingSM and GatewaysSM services, the company's services include JumpStartSM, which accelerates the pace of new product and service development in order to get to market within 120 days.

Image Processing Systems is document scanning and indexing company headquartered in Secaucus, New Jersey. The eight-year-old firm has built an impressive roster of mid-Atlantic clients including Paine Webber, New York Life, Andersen Consulting, Bantam Doubleday Dell, and Citibank.

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